



# Wholesale Products List 2019/20

SH JONES WINES LTD  
BANBURY  
Established 1848



Wholesale Office: 2 Riverside, Tramway Estate, Banbury, Oxon. OX16 5TU

Order Office / Accounts: Tel: 01295 672 299 or 01295 251 177 (Option 1)  
Fax: 01295 259 560  
E-mail: trade@shjones.com

Order Office Staff: Jane Kite (Manager)  
Deb Watkins (Deputy Manager)  
Krista Blackwell  
Nicola O'Callaghan

Wholesale Admin: Tel: 01295 672 299 E-mail: trade@shjones.com

Wholesale Sales Team:	Tony Freeman	07808 181 854
	Toby J Chiles	07921 487 936
	Carol West	07730 498 778
	Chris Gilbey	07768 053 292
	Robin Moffatt	07808 181 856
	Richard Birmingham	07808 181 853

Delivery Days: We deliver to a large area most of which falls inside the 'triangle' formed by the M6 / M1, M4 and the M5.  
Vans leave the warehouse at 8am therefore **orders must be placed by 2pm for next day delivery.**

Alternative Collection Option: The Slurp Shop in Banbury is open for collections on a Saturday from 10am until 5pm. If you wish to collect an order please telephone beforehand on 01295 672 299 so that your order can be prepared.

Credit Control: Tel: 01295 251 177 (Option 3)  
Fax: 01295 259 560  
E-mail: creditcontrol@shjones.com

Web Site: **[www.shjones.com](http://www.shjones.com)**

Registered Office: SH Jones Wines Ltd.  
2 Riverside, Tramway Estate,  
Banbury, Oxfordshire. OX16 5TU  
**Tel:** 01295 251 177 **Fax:** 01295 259 560  
Company Registration N°: 1385 867  
VAT Registration N°: GB 294 363 925  
AWRS N°: XXAW00000101236

## Welcome

---

We are pleased to present our 2019/20 wholesale trade list with all our new lines shown in blue. Last year we celebrated 170 years of providing wines, beers and spirits to trade customers throughout the Midlands and south of England. The highlight was a portfolio tasting in the stunning surroundings of Broughton Castle but with the majority of our wines sourced from friends and partners throughout Europe, the year was also marked by a degree of uncertainty. We have been working hard though to strengthen our personal relationships with producers, many of whom are family-owned and run.

## Sustainability and Carbon Footprint

---

It is becoming increasingly clear that each of us needs to play our part in reducing our environmental impact. Since the majority of our products are sourced from abroad we are particularly conscious of our own carbon footprint.

Many of our suppliers embrace sustainable practice and so for a number of years we have been reducing our material consumption and energy usage. We recycle all the paper, cardboard and plastic wrapping we receive. We have a glass collection facility on our premises to enable us and our neighbours to recycle empty bottles and jars. We will collect empty wine boxes from customers so they can be re-used, or, if this is not possible, we shred them for protective packaging.

This year we have gone further and started a program of tree planting to offset the carbon emissions created by our van deliveries, company car use, the office and warehouse utilities and even our flights to visit producers. This is still work in progress and there is more we can do, but we are committed to limiting our effect on the planet as much as possible.

## Vegan Friendly Wines

---

Demand for vegan friendly wines continues to increase. We know that many of our producers are careful not to use any animal products in their wine production but do not say so on the label. Unlike organic wines, there is no generally accepted accreditation process for vegan wines, but we have spoken to most of the estates we work with and where their wines are suitable for vegans we have noted this in our wine list with a small leaf symbol 🍃.

Whilst we are not saying that a vegan friendly wine is better than one that is not, our hope is that by providing this detail we can enable you and your customers to make an informed choice. I am also pleased to note that our vegan range is extensive and there are plenty of wines for everyone to enjoy.

## Organic Wines

---

Our most popular organic wines, from Fedele and Zensa, have reached the stage that they are now simply some of our top-selling wines, proof if we needed it that for organic wines to succeed their quality and value must match or exceed their non-organically produced peers. Therefore, we continue to include new wines that stand out for taste and price, but are also organic. So do look out for our new and existing organic wines - you will not be disappointed.

## Not just wine...

---

This list contains our most extensive range of spirits ever, from the usual bar favourites to those one-off bottles for cocktails or kitchen inventions. And if you have not seen them already our supplementary lists for gin, rum and whisky have hundreds more lines available. We are also embracing the low-no alcohol movement. In addition to the market leader Fever-Tree, we have increased our range to include beer, cider and the premium organic soft drinks from Luscombe.

## Marketing Support

---

Comprehensive promotional support is one of the benefits you enjoy as an SH Jones Wines customer. To help build your sales we offer a wide range of services that can be tailored to your particular requirements. These include:

- Wine list design and printing service
- Tent cards and promotional leaflets
- Personalised and bespoke wine labels
- Tailored training programmes

Please speak to your sales contact to find out more.

## Personal Service – since 1848

---

We have been selling wines and spirits for more than 170 years and so we know the importance of friendly, personal and efficient service. The staff in our Banbury-based order office work closely with our sales team to provide you with personal contact and a rapid answer to all your queries. You will be given the names and telephone numbers of the people who know your account and who can help with your requirements.

For your convenience we have a bin number ordering facility and we can take orders by **telephone**: 01295 672 299, or **email**: [trade@shjones.com](mailto:trade@shjones.com)

We hope that you and your customers enjoy exploring this new list and we thank you for your continued support and wish you every success in the coming year.

*Greg Shaw*  
General Manager

# CONTENTS

	Page N°		Page N°
<b>WINES by COUNTRY</b>			
<b>Argentina</b>	27	<b>USA</b>	31
<b>Australia</b>	24	<b>Uruguay</b>	32
<b>Austria</b>	23	<b>SPARKLING WINES</b>	
<b>Chile</b>	28	Champagne	33
<b>England</b>	23	Other Sparkling Wines	34
<b>France</b>		<b>FORTIFIED WINES</b>	
Loire	6	Port & Madeira	35
Burgundy	7	Sherry	36
Alsace	10	<b>SINGLE SERVE / QUARTER BOTTLES</b>	36
Bordeaux	10	.....	
Rhône	12	<b>APERITIFS &amp; VERMOUTHS</b>	41
Languedoc-Roussillon	13	<b>BEER</b>	37
Provence	14	<b>CIDER</b>	37
Regional France	14	<b>KITCHEN REQUIREMENTS</b>	40
<b>Germany</b>	19	<b>LIQUEURS</b>	41
<b>Greece</b>	23	<b>SPIRITS</b>	
<b>Hungary</b>	23	Gin	39
<b>Italy</b>		Vodka	40
Northern Italy	16	Rum	39
Central Italy	17	Whisky	40
Southern Italy	18	Calvados	41
<b>Lebanon</b>	32	Cognac	40
<b>New Zealand</b>	26	Armagnac	41
<b>Portugal</b>	22	<b>WATER</b>	37
<b>Romania</b>	23	<b>MIXERS &amp; NON-ALCOHOLIC</b>	38
<b>South Africa</b>	29	.....	
<b>Spain</b>		<b>TERMS &amp; CONDITIONS</b>	42
Rioja	20	.....	
Rest of Spain	21		
<b>Thailand</b>	32		

# HOUSE SELECTION

A short selection from our full list highlighting some wines which are suitable as the house pour "by the glass". Chosen for their accessible easy-drinking style and excellent value for money, these are taken from both old and new world countries offering a range of styles to ensure they match all tastes.

10874	☉	Castillo las Veras Airen-Verdejo, Spain	Bt	£ 4.95
09860	☉	Comte Alexandre Dry White, Europe	Bt	£ 4.95
06350	☉	Capriano Catarratto Pinot Grigio, Italy	Bt	£ 5.31
09971	☉	Les Petits Roucas Ugni Blanc Colombard, France	Bt	£ 5.77
07203	☉	Cawston Crossing Chenin Blanc, South Africa	Bt	£ 5.28
06441	☉	Pato Torrente Sauvignon Blanc, Chile	Bt	£ 5.26
12473	☉	Las Rocas Chardonnay, Chile	Bt	£ 5.26
07431	☉	Moonstone Ranch Chardonnay, Australia	Bt	£ 5.50
13099	☉	Feather Falls Zinfandel Rosé, USA	Bt	£ 5.66
09862	☉	Comte Alexandre Rosé, Europe	Bt	£ 4.95
09388	☉	Les Petits Roucas Cabernet Sauvignon Rosé, France	Bt	£ 5.77
10876	☉	Castillo las Veras Tempranillo, Spain	Bt	£ 4.95
09861	☉	Comte Alexandre Dry Red, Europe	Bt	£ 4.95
13373	☉	Capriano Merlot, Italy	Bt	£ 5.31
09970	☉	Les Petit Roucas Carignan Merlot, France	Bt	£ 5.77
07202	☉	Cawston Crossing Shiraz, South Africa	Bt	£ 5.28
06442	☉	Pato Torrente Merlot, Chile	Bt	£ 5.26
12475	☉	Las Rocas Cabernet Sauvignon, Chile	Bt	£ 5.26
07430	☉	Moonstone Ranch Shiraz Cabernet, Australia	Bt	£ 5.50

## Sparkling Wines

07986		Baron de Rothberg Brut, France	Bt	£ 6.48
12483		Marqués de Lares Cava Brut, Spain	Bt	£ 7.49
05214		Fiorino d'Oro Prosecco Extra Dry, Italy	Bt	£ 8.10
06462		Fiorino d'Oro Prosecco Extra Dry, Italy	20cl	£ 2.31
01356		Champagne Baron de Beaupré, France	Bt	£ 15.44

## Fortified Wines

01613	☉	Barbadillo Fino Pale Dry Sherry, Spain	Bt	£ 7.69
10039	☉	Barbadillo Medium Amontillado, Spain	Bt	£ 8.69
09556		Offley Tawny Port, Portugal	Bt	£ 9.50
08849		Offley Ruby Port, Portugal	Bt	£ 9.50

